

This Week's Friday Report



San Francisco Hispanic Chamber of Commerce

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<http://www.sfhcc.com/>

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FRIDAY REPORT: August 21, 2009

Upcoming Events



- [Aug 19-22 - California Hispanic Chambers of Commerce State Convention](#)
- [Aug 27 - Business Mixer with Latino Associations](#)
- [Sep 12 - Viva Las Americas at Pier 39](#)
- [Sep 18 - Latino Business Leadership Awards and SFHCC 25th Anniversary Celebration](#)



Check the [Mark Your Calendars](#) Section for more information about these events.

WEATHER

San Francisco Weekend Weather

| Saturday ⁵ | Sunday ⁶ |
|---|---|
|  High 62°F Low 57°F Partly Cloudy |  High 62°F Low 55°F Partly Cloudy |
| Precip: 10% | Precip: 10% |

NEWS

NOTICE - Friday Report Will Be Released Bi-Weekly

The Friday Report will be released bi-weekly beginning today. The SFHCC has been moving members and friends to Facebook and Twitter for more regular updates that can be viewed easier and in a more concise format. The SFHCC is focused heavily on procurement opportunities to help members identify new revenue streams. Those opportunities can sometimes have very little lead time for notification. Facebook and Twitter have become a great tool to post those opportunities faster and easier. You can follow SFHCC President & CEO on Twitter by searching richardventura. You can follow the SFHCC on Facebook by following the following link: <http://www.facebook.com/home.php?#/profile.php?id=1184427800>

Mission Neighborhood Centers Promotes And Develops Leadership By Delivering Culturally Sensitive, Multi-Generational, Community Based Services That Empower Families To Build Strong, Healthy, And Vibrant Neighborhoods

Mission Neighborhood Centers, Inc. (MNC) is proud to join all of you in the SFHCC. We look forward to collaborating with you doing our part to promote the economic development of Hispanic Business while sustaining our vision for a healthy and vibrant community.

MNC has been an advocate on behalf of our community for 50 years by providing bilingual services to low income families. We help the very young get a head start through our child development and parent education programs. We guide children and teens as they find their way in this complex world through a creative mix of educational, recreational and counseling activities. We reach out to those in trouble and link them with people and services to help them deal with the challenges they face. We support our seniors with a variety of programs that enable them to stay active, involved and independent. This symbiotic relation is grounded on a fundamental fact; our multi-ethnic staff mirrors our diverse client population and represents in part the same community that we serve.

MNC is proud to announce a new offspring, a partnering entity, the San Francisco Cultural Arts Traditions, (SFCAT), promoting its own mission and vision to promote and develop the cultural arts, multiculturalism and education to greater heights. SFCAT's mission embraces an arts and education philanthropic purpose; yet its core mandate will allow it to achieve our common goal, to benefit the community at large. Our joint future lies in creating a rich cultural experience in our community for all to enjoy; we invite you to help us realize our vision, by joining us in support of our cause. Ask us how you help by calling Mission Neighborhood Centers, Inc. at 415-206-7747. For more information about the organization, visit www.mncsf.org.

MARK YOUR CALENDARS

Aug 19-22 - California Hispanic Chambers of Commerce State Convention



Join us at the Location: US Grant Hotel located at 326 Broadway, San Diego, CA. The CHCC serves as the leading Hispanic statewide business and professional organization promoting the interests of more than 720,000 Hispanic businesses and over 65 local Hispanic chambers in California. The goal of the CHCC's Annual Convention is to elevate discussion and participation among Hispanic business owners, corporate business leaders, community leaders, and government officials to address issues of relevance to the Hispanic business community.

The CHCC State Convention is the premier minority/ethnic business convention in California, offering participants the opportunity to learn the latest trends in business development, network with outstanding business professionals, and gain insights into growing and maintaining a successful business. Throughout the convention, participants have the opportunity to celebrate the educational, political, and economic success of the Hispanic community.

Convention participants will be exposed to some of the most dynamic, enterprising and informative speakers discussing current issues pertinent to the economic growth and development of California business and our communities. Past convention speakers include: Arnold Schwarzenegger, Governor of California; California Attorney General Jerry Brown; Former Governors Gray Davis and Pete Wilson; Former SBA Administrator Hector Barreto; Oscar, Grammy and Tony Award winning Actress Rita Moreno; Linda Alvarado, owner of the Colorado Rockies; and many more.

More details at www.cahcc.com

Aug 27 - Business Mixer with Latino Associations

August Business Mixer with Latino Associations

Join us from 6:00-8:30pm at Roccapulco, San Francisco, located at 3140 Mission St. at Cesar Chavez for a special Joint Business Mixer with other Latino Associations for networking with Hors d'oeuvre's and no-host bar. This annual event continues to provide various organizations with an opportunity to network for new relationships and maintain existing relationships. For more information, call (415) 278-961

SFHCC Members

With pre-registration (ends Aug 24th): Free
Without pre-registration at the door: \$ 10

[Register online](#)

Non-Members

With pre-registration (ends Aug 24th): \$10
Without pre-registration at the door: \$15

[Register online](#)

Partnering Organizations:





Sep 12 - Viva Las Americas at Pier 39



PIER 39 celebrates Hispanic Heritage Month with Viva Las Americas, a free community event, from 1p-5p on Saturday, September 12. This festive event showcases traditional dance and music performances from Mexico, Central and South America. Children can enjoy the fun with traditional Latin American crafts, dancing and more. Sponsored by: El Mensajero, Coca-Cola, La Preciosa, The San Francisco Examiner, Shell Vacations Club, and Telemundo. [See Details.](#)

Sep 18 - Latino Business Leadership Awards and SFHCC 25th Anniversary Celebration



The Latino Business Leadership Awards continues the journey to highlight increasingly powerful achievements in corporate America, entrepreneurship, nonprofit/ philanthropy, healthcare, public sector, and emerging leadership under 40. The event will be hosted on **September 18, 2009** at the **San Francisco Hilton** located at **333 O'Farrell St.**

Agenda

6:00 pm - Registration/ Cocktail Reception

6:40 pm - Seating for Dinner

6:50 pm - Welcome Remarks

7:00 pm - Dinner and Musical Performance (made possible by the San Francisco Symphony)

7:35 pm - Most Influential Hispanics Honored

8:45 pm - SFHCC 25th Anniversary Celebration and Dance

11:00 pm - Program End

Masters of Ceremonies

Roberta Gonzales and **Joe Vasquez**. Roberta Gonzales is a four-time EMMY award winning Weather Anchor for CBS 5 Eyewitness News at 5, 6 and 10pm. EMMY award winning reporter Joe Vasquez has a local news career that spans more than two decades. As a member of the National Association of Hispanic Journalists, he volunteers his time to empower the next generation of storytellers.

Tickets

Tickets can be [purchased online](#):

- [Full Program 6pm - 11pm](#): Dinner and Anniversary Celebration
\$100 per person
- or**
- [Anniversary Celebration and Dance only 8:45pm - 11pm](#)
\$35 per person

Get More information about the Latino Business Leadership Awards at <http://sfhcc.com/leadership/introduction.html>. Supplements and photos from prior years are also available.

PROCUREMENT

Aug 26- Concession Opportunity at San Francisco International Airport

San Francisco International Airport will conduct three workshops for parties interested in our Terminal 2 concession opportunities. Information will include plans for the Terminal 2 concessions program and instructions on how to do business with San Francisco International Airport. Attendees will also have an opportunity to meet directly with Revenue Development and Management and Small Business Programs personnel at one-on-one sessions. The workshops are scheduled for August 26, 2009: 9:00 a.m. to 12:00 p.m. and again from 2:00 p.m. to 5:00 p.m. **Pre-registration is required as space is limited.** Please forward your contact information and preferred meeting date/time to SFOConcessions@flysfo.com or fax it to (650) 821-4519.

Aug 26-27 - California Construction Contracting Program

Don't Miss This Opportunity to Be a Part of Building California's Roads and Highways at Cal State East Bay Training Center 1000 Broadway, Suite 109 Oakland, CA, Conveniently Near The 12th St. Bart Station. Join us on August 26th and 27th for the sixth in a series of seven important FREE seminars in

the 2009 California Construction Contracting Program: Developing And Using Business Connections For Construction Contractors And Consulting Professional Services Firms Interested In Learning First-Hand About What It Takes To Bid On Caltrans And Other Public Works Contracts. Panel Moderator: Ed Duarte, CCCP Construction Contracting Consultant, Founder Aztec Consultants, San Ramon

- August 26th, 9:00am to 12:00pm: Marketing To Primes (Prime Contractor Panel) -- Listen to Primes who take you step-by-step through their perspective of the bidding process; from bid/pre-award through project closeout. Understand barriers to entry and deal breakers from a Prime's perspective.
- August 26th, 1:00pm to 4:00pm: Resource Partners Panel -- Discuss important resources that can make the difference between winning and losing bids.
- August 27th, 9:00am to 12:00pm: Marketing Your Business -- Learn how to complete a "firm profile" which assists in completing future "Statement of Qualifications" (for professional service firms) "Construction Contractor Profiles" (for construction related firms). Understand key tools that will help you produce top-quality marketing materials that highlight your strengths and accomplishments.

Registration - Visit www.acsbdc.org, Click on "Caltrans Seminars" - Or - Call Gianna At 510-208-0410

Sep 14 / Sep 16 Deadline - The Caldecott Tunnel & Building Project

The Caldecott Constructors is soliciting quotes from subcontractors & supplier for Caldecott tunnel & Building Project. Contract #04-294914 - Alameda & Contra Costa Counties - **California Bid Due: September 16, 2009 @ 2:00 p.m. PDT / Quotes Due: September 14 by 5:00 p.m. PDT** for this owner estimated \$270 million project (not limited to): Tunnel Spoils Hauling; HazMat Handling/Disposal; Demolition; Furnish & Install Rebar; Form & Place Concrete; Clearing & Grubbing; Landscaping & Seeding; Erosion Control, Utility Relocation, Grading & Paving, Roadway/Curb/Gutter/Sidewalk, Temporary & Permanent Electrical; F&I Instrumentation; Survey; Traffic Control & Signage; QC for Concrete, Soil, Material; Installation and Construction of Ground Support and Retaining Walls; and Weld testing. Also materials including Gasoline/Diesel Fuel/Oil/Grease; Electrical & Safety Supplies; Ready-Mix Concrete; Equipment Rentals; Tunnel Forms; Water Treatment Systems; and Temporary Fencing.

We encourage quotes from all qualified Subcontractors and Suppliers, including California Certified UDBEs and DBEs. We will give consideration to contract size and special bonding or credit needs. Plans are available for review by contacting Carmen Stone at 5000 Shoreline Court, Suite 201, South San Francisco, CA 94080 Phone (650) 952-4910, Ext. 1138 Fax (650) 589-8384 Email:

carmen.stone@obayashi-usa.com

Oct 25-28 — Save the Date: National Minority Supplier Development Council Conference and Business Opportunity Fair, New Orleans



Join us in New Orleans, Louisiana, at the 2009 National Minority Supplier Development Council Conference and Business Opportunity Fair, October 25 through 28, at the New Orleans Morial Convention Center. We hope that you will be one of the more than 7,000 corporate executives, minority business owners and government officials who will attend NMSDC's biggest event of the year. This year's Conference will deliver the most up-to-date information on minority business development. Nationally-renowned speakers at Power Breakfasts, Luncheons, Plenary Sessions and Workshops with

Corporate CEO's, Purchasing Executives, Minority Entrepreneurs, Government Decision-makers, and many other national experts on minority supplier development. Program includes Business Opportunity Fair on Monday only with more than 850 corporate and minority business booths. This is the only event of its kind - one that brings together the best of meetings, special events and minority businesses and corporations! This year's Conference program, coupled with the Business Opportunity Fair, is an opportunity you can't afford to miss. A leader in minority business development for 37 years, NMSDC has made great strides in providing increased procurement and business opportunities for Asian, Black, Hispanic and Native American-owned businesses of all sizes.

Pre-registration discount available through Sep 11th. Full Conference Pass, Day Pass, and Business Opportunity Fair Only Pass are available. For additional details, visit <http://www.nmsdconline.com/>

Pacific Gas & Electric Seeks Contractors

The California Hispanic Chambers of Commerce (CHCC), has been working with Pacific, Gas & Electric Company (PG&E) to identify companies to bid on upcoming contract opportunities. Currently, the CHCC needs your assistance in identifying the following types of companies:

Areas of Work - NAICS Codes

- Transmission & Distribution - construction 541330 / 237110 / 237120 / 238910
- Substation Work - engineering 333613
- Trenching & Paving - 238110 / 238140 / 238990
- Hydro, and power plant experience - 237130 / 237990
 - * We ask that the above companies have a background with other utilities
- Nuclear engineering, project management, construction, and furniture - 238220 / 238290 / 236210 / 237110
 - * In most cases, these companies must also have a Nuclear background
- SAP consultants that have worked specifically with utilities - 541611 / 541614
- Diverse rental car company and diverse GM dealer - 441110

All companies should be certified through the California Public Utilities Commission Supplier Clearing House.

All companies must complete CHCC's Procurement Participant Questionnaire. (Questionnaire available at http://www.cahcc.com/procurement_questions.pdf) Please send any information about potential companies to CHCC's Director of Programs & Administration Sophia Garcia at sophia@cahcc.com. If you have any questions, please do not hesitate contact Sophia at 916-444-2221.

Transbay Transit Center Project is a \$4.185 Billion Project Seeking Contractors

The Transbay project consists of three interconnected elements:

1. Replacing the outdated Transbay Terminal at 1st and Mission Streets in San Francisco with a new Transit Center that will be the nation's model of new downtown intermodal stations;
2. Extending Caltrain 1.3 miles underground from its current terminus at 4th and Townsend Streets to the new downtown Transit Center, which will also serve the San Francisco station for future California High Speed Rail; and
3. Creating new neighborhood with homes, offices, parks, and shops surrounding the new Transit

Center.

The project is in need of minority contractors. Details are available at <http://www.transbaycenter.org/TransBay/content.aspx?id=425>. Other subcontracting opportunities are available for construction related businesses and professional services.

Call the SFHCC at 415-278-9611 to be notified of upcoming opportunities.

EVENTS BY OTHER ORGANIZATIONS

Small Business Administration (SBA) Classes Aug-September 2009

The Small Business Administration offers almost 500 classes each year for business owners on a variety of topics in their Entrepreneur Center, located at 455 Market St., 6th Floor in downtown San Francisco. Complete class listing and registration is available at www.sbatraining.eventbrite.com

For more information, please contact Gary Marshall at (415) 744 6771.

Aug 21 - Minority Enterprise Development Week 2009

Presented by the Minority Business Development Agency (MBDA), The theme of the 27th annual MED WEEK is "Energizing the American Economy with Minority Business Enterprise" with a special emphasis on "Bridging the Green Divide". Given this focus, the San Francisco National Enterprise Center (SFNEC) is working to ensure that Minority Business Enterprises (MBEs) are being considered for opportunities in the greater Bay Area and California, in the field of sustainability and clean-tech.. As a part of the event's awards ceremony and gala, MBDA will be honoring the representatives of the most successful MBEs active in traditional categories as well as those that are making an impact in the area of environmental technologies, services, and products. (Please also view www.medweek.biz). The event will take place from 6p-10p on August 21st at the Palace Hotel located at 2 New Montgomery St. in San Francisco. For more information, contact ARTEMIA Communications at 415.351.2227.

FEATURED MEMBERS

Marketing Advertising Media

Goad, Teresa

918 Avalon Ave
San Francisco California, 94112
P: 415-939-6060

Creative Marketing Strategies

2149 Arroyo Court No. 2
Pleasanton California, 94588
P: 925.640.6051
W: www.creativemktgstrategies.com

NEW MEMBERS

Chamber members have access to exclusive benefits that build relationships, increase visibility, and

generate business leads. They're the first to learn about economic trends and developments that shape the City's business environment and their own companies' growth. And they influence decision makers in San Francisco and beyond, helping ensure that San Francisco means business-in every sense. We welcome additions to the San Francisco Hispanic Chamber of Commerce.

Memberships can be purchased online at: <http://sfhcc.com/members/join.html>

Sylvano DSouza

22737 Watkins St
Hayward, CA 94541
Individual Membership

Spritz

Raghu Shivaram
Marketing Services

P: 561-271-2583
W: www.spritzsf.com

Black Coyote Chateau

2400 Third Ave
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Winery

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W: <http://www.blackcoyotewines.com/>

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W: <http://www.robledofamilywinery.com>