

There will be food and free wine tasting provided by local wineries. Bring plenty of business cards and invite your friends. So don't forget and join us on April 17th at the Foxtails at 5:30pm. For more information contact Northern Region Chair Maria Lemus at mplemus@sonic.net

Apr 30 - Business Mixer with Ibero-American Consulates

Join us at our SECOND business mixer of 2009!! Come network with other Latino professionals and consulates from several countries while enjoying delicious appetizers on April 30th from 6:00 - 8:30 p.m. at Mission Language and Vocational School located at 2929 19th Street, San Francisco.

Networking mixers enable corporate representatives to interact directly with members in an informal setting. Attendance ranges from 80 to 150.

Food, beverages, drawings, silent auctions, networking and great exposure for the Host Business.

Enjoy lively conversation, mix and mingle, build new contacts and get re-acquainted with old ones at some of San Francisco's most popular evening hot spots. People are more likely to do business with and refer to someone they know!

Fees:

Members

- FREE to SFHCC Members and Iberoamerican Consulates
- With pre-registration (ends April 27th): FREE
- Without pre-registration at the door: \$10

Non-Members

- With pre-registration (ends April 27th): \$10
- Without pre-registration at the door: \$15

Please Register Online at https://secure05.secure-transact.net/~sfhccco/shop/product_info.php?products_id=149

May 16-23 - San Francisco Small Business Week



Enjoy Small Business Week 2009 with San Francisco merchants! Presented by Wells Fargo, the Small Business Administration, the Office of Small Business, the Small Business Commission, the Small Business Development Center, the San Francisco Chamber of Commerce and many others.

May 16-17 — Neighborhood Sidewalk Sales

Please support your local merchants by coming out for the sidewalk sales in the following neighborhoods:

- Bayview Merchants - Shop the 3rd Street Corridor from 12:00 am to 6:00 pm on Third Street between Kirkwood and Yosemite
- Castro and Upper Market & Castro - Castro between Market and 19th Street; 18th Street between Noe and Collingwood; Market between Castro and Sanchez, and Church from Market to 15th Street from 9:00 am to 7:00 pm

- Chestnut Street - Chestnut Street between Fillmore and Broderick from 10:00 am to 8:00 pm
- Chinatown - Grant Avenue between California and Pacific, and Waverly Place between Sacramento Street and Washington Street from 10:00 am to 6:00 pm
- Excelsior - Outer Mission - Mission Street between Silver and Geneva from 10:00 am to 6:00 pm
- Fillmore Street Merchants - Fillmore Street between Sutter and Jackson from 12:00 am to 6:00 pm
- Glen Park Merchants - Diamond between Monterey and Surrey, and Chenery between Castro and Thor from 10:00 am to 7:00 pm
- Haight Street - Haight Street between Central to Stanyan Street from 11:00 am to 7:00 pm
- Hayes Valley - Hayes Street between Franklin to Laguna; Laguna between Fell to Hayes; Octavia Street between Grove and Fell; and Gough between Grove to Haight from 10:00 am to 7:00 pm
- Inner Sunset - Irving Street between 7th Avenue to 12th Avenue and on 9th Avenue between Lincoln to Judah from 11:00 am to 6:00 pm
- Leland Avenue - Leland Avenue between Bayshore Blvd and Peabody Street from 9:00 am to 7:00 pm
- Noe Valley - 24th Street between Church to Diamond and don't forget to check out the side streets from 9:00 am to 6:00pm
- Outer Sunset - Irving Street between 19th Avenue to 25th Avenue from 10:00 am to 6:00 pm
- Polk Street - Polk Street between Broadway to California, Green between Polk and Van Ness Avenue from 11:00 am to 6:00 pm
- Union Street - Union Street between Van Ness Avenue and Steiner, Fillmore between Union and Lombard from 10:00 am to 6:00 pm
- West Portal Merchants Association - West Portal Avenue between Ulloa to 15th Avenue from 10:00 to 8:00 pm

May 18 - Flavors of San Francisco @ City Hall

Join Mayor Gavin Newsom for Flavors of San Francisco, a kick-off gala event celebrating San Francisco small businesses. A great opportunity for networking with other entrepreneurs, corporations and organizations at City Hall from 6:00 PM - 8:00 PM. Come meet new customers and find plenty of leads. We'll also be featuring Flavors of San Francisco, with tastings from outstanding local restaurants, and a Resource Fair for you to connect with the wealth of assistance available to your business. SBA will also be presenting our awards for Small Business Week 2008. If you're in business, this is an evening not to be missed. Event is Free. Register at www.sfsmallbusinessweek.com

May 19 - Low Cost, Big Return Marketing for Your Small Business; Six Mini-Marketing Workshops to Help You Grow Your Business

This unique "Mini-Marketing" workshop series will introduce you to a variety of tactics you will need to grow your business at San Francisco LGBT Community Center located at 1800 Market Street from 2:00 PM - 5:00 PM. You will move quickly from one session to the next, and you can choose the workshops you need to build your own, successful marketing plan. Event is Free. Register at www.sfsmallbusinessweek.com

May 19 - How to Start a Small Business

Learn how to avoid many of the pitfalls small business owners face when starting new business. Tips for startups of all sizes at the Bayanihan Community Center located at 1010 Mission Street, Suite B from 5:30 PM - 7:00 PM. Event is Free. Register at www.sfsmallbusinessweek.com

May 19 - Lean and Green: How Sustainable Business Practices Can Help In The Downturn Presented by PG&E

What is a "Green Business?" Green businesses operate in ways that solve, rather than cause, both environmental and social problems. These businesses adopt principles, policies, and practices that improve the quality of life for their customers, their employees, communities, and the environment. This conference from 8a-230p at the Small Business Administration located at 455 Market Street, 6th Floor, can help you build the marketplace for your business, connect with like-minded business visionaries, and learn how and why green businesses succeed. If you're not already a green business or want to take your company to the next level, this is the place to start. This is no ordinary business conference but rather a hands-on experience in the green business revolution. Have an opportunity to speak with leaders in "greening" businesses, business owners sharing their first hand experiences, local and state leaders sharing insights as well as grants to incentivize your business to go green. The conference will provide boxed lunch, 2 hours of networking with the speakers and other business owners, and access to printed materials to take back to your business. Event is Free. Register at www.sfsmallbusinessweek.com

May 20 - Brand Building 101

Join Wells Fargo and the Small Business Administration to learn about the best loan programs available to new business owners and start-ups from 10:00 AM - 12:30 PM at the SBA Entrepreneur Center Training Room located at 455 Market Street, 6th Floor. Event is Free. Register at www.sfsmallbusinessweek.com

May 20 - How to Start and Finance a Small Business

Discover the right way to seek financing for your business. We will discuss loan proposal, financing options and programs for your company's financial health at the San Francisco Chamber of Commerce located at 235 Montgomery Street, 12th floor from 6:00 PM - 8:00 PM. Event is Free. Register at www.sfsmallbusinessweek.com

May 21 - 2009 Business After Hours Grand Expo @ AT&T Park, Club Level

Join the Chamber and our sponsors from 5:30 PM - 8:30 PM in celebrating Small Business Week at our largest networking event of the year — Business After Hours Grand Expo. This event features more than 150 exhibitors, as well as live music, catered hors d'oeuvres from Bay Area top restaurants and complimentary wine from California premier wineries. This year's event will take place at the San Francisco landmark — AT&T Park. For more information on the Grand Expo visit www.sfchamber.com and click on the Grand Expo ad.

May 20 - Solutions for Small Business Building Community around Small Business

This seminar/panel discussion will introduce social networking that interfaces with Facebook, followed by a hands-on workshop from 8:30 AM - 9:30 AM at the SBA Entrepreneur Center Training Room located at 455 Market Street, 6th Floor. Event is Free. Register at www.sfsmallbusinessweek.com

May 21 - Access to Capital Workshop

Learn how to raise capital to start or grow your business from 6:00 PM - 7:00 PM at Wells Fargo, Bayview located at 3801 3rd Street, Suite 116. Event is Free. Register at www.sfsmallbusinessweek.com

May 23 - Where's the Money? Access to Capital Business Expo

Saturday, May 5/23, 8:00 AM - 2:30 PM

Join us for a day of education, resources and business growth at the Hyatt Regency located at Five Embarcadero Center. Event is Free. Register at www.sfsmallbusinessweek.com

PROCUREMENT

Apr 22 - Upcoming Contracting Opportunities Available From 13 Bay Area Transit And Transportation Agencies

You are invited to a Public Participation Session to get advance notice on upcoming contracting opportunities available from 13 Bay Area transit and transportation agencies that include: AC TRANSIT; ACCMA; ACTIA;CCCTA; DELTA BREEZE; SFBART; GGBHTD; MTC; SAMTRANS/JPB; SF WETA; and VTA. This is your chance to offer your input on the availability of DBEs to participate in these opportunities. Wednesday, April 22nd, 2009 4 p.m. to 6 p.m. Metropolitan Transportation Commission (MTC) 101 8th Street (Auditorium) Oakland, California 94607 Program Highlights: American Recovery and Reinvestment Act: Where will stimulus funds be spent in the San Francisco Bay Area? Caltrans' return to race-conscious contracting: What will this mean for DBEs?

Program:

- Derrin Jourdan, FTA Civil Rights Officer: American Recovery and Reinvestment Act
- Robert Padilla, Caltrans Disparity Study Project Manager: Caltrans return to race-conscious contracting
- Bay Area Transportation Agencies: Fiscal Year 2009/10 contracting opportunities
- Be heard: Share your view on the relative availability of DBEs ready, willing and able to participate in upcoming contracting
- Networking

Please contact meeting coordinator Gail Jackson at [\(415\) 257-4581](tel:(415)257-4581) if you have questions or want additional information about the meeting. If you cannot attend, but wish to submit comments, please send your written comments to Gail Jackson, DBE Program Administrator, Golden Gate Bridge, Highway and Transportation District, 1011 Andersen Drive, San Rafael, CA 94901, or via facsimile to (415) 257-4555, or via electronic mail to gjackson@goldengate.org.

Apr 22 - Public Participation Session with U.S. Department of Transportation (DOT)

You are Invited to the: Business Outreach Committee Public Participation Session on Wednesday, April 22, 2009, from 4 to 6 p.m. at MTC, 101 8th Street, Oakland, CA 94607 The BOC's annual Public Participation session is aimed at providing SBE, DBE, and WBE firms with information about U.S. Department of Transportation (DOT)-assisted contracting opportunities in the upcoming fiscal year. SBE, DBE, WBE firms, and general contracting groups are encouraged to share information on the availability of ready, willing, and able DBEs to participate in

DOT- assisted contracts let by transit and transportation agencies throughout the region. This meeting will have a special focus on new contracting opportunities made possible by funding from the American Recovery and Reinvestment Act (ARRA), aka "the federal Stimulus Package." See Page 2 of Contracting Newsletter for details

May 6 - Do You Want Access To Over \$80 Billion Dollars Worth In Small Business Government Contracts? Don't Miss This Opportunity !!

In today's challenging economic landscape, being "tough" requires information and customer access to match your commitment. On May 6th, the Latino Coalition will provide you the chance to hear directly from experts representing key government agencies and corporations about how to position your company to pursue existing business development opportunities, including those linked to the Stimulus package. The 2009 Economic Summit in Washington, DC will be attended by some of the country's most prominent Hispanic Business Leaders. The summit will also attract respected leaders in our community to discuss the issues that affect Latinos across the country.

Workshop sessions will focus on key areas important to small business, such as: newly available financing, key insurance and legal issues, healthcare development, international business landscape, etc.. Also take part in the only major BUSINESS MATCHMAKING EVENT to be held on the East Coast this year! Meet one-on-one with the buyers representing major federal agencies and Fortune 500 companies. Secure your one-on-one appointments with the following confirmed federal agencies:

- Defense Logistics Agency Defense Energy Support Center
- Georgetown University
- EDS, an HP Company
- Federal Aviation Administration
- Internal Revenue Service
- Lockheed Martin
- Serco
- Smithsonian Institution
- U.S. Air Force
- U.S. Department of Agriculture
- U.S. Department of Education
- U.S. Department of Health & Human Services
- U.S. Environmental Protection Agency
- U.S. Department of Homeland Security
- U.S. Department of Housing and Urban Development
- U.S. Department of Justice(2)
- U.S. Department of Transportation (2)
- U.S. Department of Veterans Affairs
- U.S. Navy Naval Facilities Engineering Command (NAVFACHQ)

Fee: \$250. For more information, visit www.thelatinocoalition.com

May 15 - Make Me a Match! Procurement Summit



Looking for more business? Don't miss this groundbreaking event that will match women business owners with large companies and their primary suppliers so they can do business together.

Scheduled One-on-One Appointments -- When you attend, you will have scheduled one-on-one appointments with your matched Prime Suppliers to potentially negotiate and sign contracts. Prior to the event day, registrants will be interviewed and evaluated by a diversity expert to ensure the most successful matches. The majority of the work will be done prior to the Summit, so early registration is crucial.

Roundtables -- Simultaneously, there will be several Educational Roundtable discussions with experts on various topics such as capacity building, certification, and marketing. In addition, there will be Networking Roundtables specifically set up for meeting with other women business owners to discuss doing business together. All women business owners should attend the Summit for these educational and networking opportunities.

SFHCC Members in Good Standing receive a discounted rate of \$35 fee by registering with promotional code PARTNER09. General public rate is \$50 fee for the general public

Learn more and sign up today - the DEADLINE for registration is April 1! Visit www.nawbo-sf.org

EVENTS BY OTHER ORGANIZATIONS

Apr 19 - BURN THE FLOOR!

Extended By Popular Demand! Burn the Floor! Set To Sizzle Through Sunday, April 26 at San Francisco's Post Street Theatre. Burn the Floor, the sultry dance spectacular that has audiences dancing in the aisles night after night, has Cha-Cha'd its way to an extended run at San Francisco's Post Street Theatre.

Special Discount Including Warm-Up Session (for participating shows). Witness the "behind the scenes events" as the cast is mentally and physically prepared for the day's performance while put through their paces and dance routines. This offer not only allows access to the dancer's warm-up; you also get \$10 off of each ticket you purchase! Tickets are on sale at the Post Street and Marines Memorial Theatre box offices, by calling [415-771-6900](tel:415-771-6900) and online at ticketmaster.com. Use the code word BURN when you call or just enter BURN in the special offers box at www.ticketmaster.com.

Apr 26 - A Taste of Tamales by the Bay

Love tamales? Join us at **A Taste of Tamales by the Bay**, San Francisco's third annual tamale tasting, Sunday, April 26th. Sample many tamale styles from some of the finest tamale makers in Northern California including up-and-coming food artists supported by La Cocina Community Kitchen, and Claudia Lopez of The Tamal Factory, winner of People's Choice Award. Plan to buy your favorites to take home. See how to make and serve tamales; learn about pairing tamales with wines from Reynoso Vineyards; sample Rancho Gordo's new world heirloom beans and Mrs. A's Famous Salsa Buena. Watch the Bay Area's hottest margarita gladiators battle to make the best margarita; share stories of your celebratory food traditions; and enter the Grand Raffle for unique and exciting prizes—all the while listening to *Conjunto Jose Roberto's* live Latin rhythms. Buy your tickets online at www.tasteoftamalesbythebay.org, or call [415-695-9296](tel:415-695-9296). A Taste of Tamales by the Bay: An A-Maize-ing Benefit Event for Benchmark Institute. Sunday, April 26, 2009, 12:00 Noon to 4:30 PM, Fort Mason Center, Conference Center, Buchanan @ Marina Blvd., San Francisco. Adults \$35 by April 18, \$40 after April 18; Children 6-12 \$15, children under 6 free with adult admission. Purchase online at www.tamalesbythebay.org or call [415-695-9296](tel:415-695-9296). This event benefits Benchmark Institute, a nonprofit organization that teaches advocates in nonprofits how to use the law to help low-income communities.

Apr 27 - The Foundation Center and NCG invite you to a webinar presentation: Overview of the Federal Stimulus Package and Its Implications for Low-Income Californians

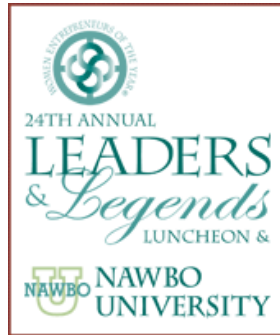
In an attempt to counteract the economic downturn, Congress is infusing \$787 billion via the American Recovery and Reinvestment Act into the U.S. economy. Three-quarters of these funds will be spent within the next 18 months, and a significant portion will flow directly to households through tax credits or aid programs. Intended to assist service providers and advocates in effectively informing their low-income clients about new aid opportunities, this 90 minute webinar will provide a comprehensive introduction to the multiple provisions of the federal stimulus package affecting California's low-income residents. Content will focus on those provisions most likely to affect residents in the near-term including tax credits, job training, homelessness prevention, CalWORKs, and child care. Presenters will share summary information about funding levels, administering entities, permissible uses, and eligibility. Education, housing construction, and infrastructure projects will not be discussed. This webinar on Monday, April 27 from 3:00-4:30 pm Pacific Time is available through the generous support of the Walter and Elise Haas Fund, the San Francisco Family Support Network, and Single Stop U.S.A. The program is free, but registration is required via the Foundation Center's web site at http://foundationcenter.org/sanfrancisco/training/stimulus_web.html

Apr 29 - Neighborhood Merchants Summit with Supervisor Eric Mar

The San Francisco Chamber of Commerce is pleased to be partnering with Supervisor Eric Mar's office to host a Neighborhood Merchants Summit in District 1. The event is taking place Wednesday, April 29th at Yet Wah Restaurant at 8a.

We would like merchant input in order to craft the agenda and are encouraging merchants in district 1 to take the following brief survey: <http://www.zoomerang.com/Survey/?p=WEB228YEQPJ3KU>. The results of this survey will make sure that this event is a relevant and beneficial as possible for business owners in District 1. Initial details on the event can be found here: http://www.sfchamber.com/eventsprogs/bizdev/programs_nms.php and we will be updating this website as we have more information. Any questions can be directed to Paula Zamudio at pzamudio@sfchamber.com or [415-352-8818](tel:415-352-8818).

May 2 - 24th Annual Leaders And Legends Women Entrepreneurs Of The Year Awards Luncheon And 4th Annual NAWBO-U®



Join us at the Westin St. Francis, San Francisco from 8a-2p. Education, inspiration and fabulous hats will be the themes of the day as NAWBO-SF® holds its 24th Annual Leaders and Legends Luncheon and 4th Annual NAWBO-University on May 2. Be sure to mark your calendar, select your favorite hat in honor of the "hats off to women" theme, and join hundreds of community and business leaders for the NAWBO-SF chapter's premier event! We are pleased to welcome San Francisco District Attorney Kamala Harris as our keynote speaker this year. Jan Wahl will return as our Mistress of Ceremonies.

Agenda:

8:00 - 8:30AM: NAWBO-U Registration
 8:30 - 11:15AM: NAWBO-U Concurrent Sessions
 11:00 - 12:00PM: Leaders & Legends Registration, Exhibits & Networking
 12:00 - 2:00PM: Awards Luncheon

Individual Tickets. Both Leaders & Legends luncheon, \$150 This is always a very popular event - be sure to get your reservations in early. To register, visit <http://www.nawbo-sf.org/leaders-legends.html>

May 2 - San Francisco's CINCO DE MAYO Festival

SF's CINCO DE MAYO Festival is a wonderfully unique experience — Bring your picnic blanket and your entire family, including los abuelos/grandparents, to enjoy the sun, cultural entertainment, recreation and dramatic city view! Mission Neighborhood Centers invite the entire bay area community to San Francisco's CINCO DE MAYO Festival, Saturday, May 2, 2009, 10a-6p at Dolores Park between 18th & 20thSt. — FREE all day Health Screening, Cultural Entertainment, Kid's Activities, Art/Crafts, Soccer Skills Camp and Mission Dolores tour — a short walk from BART 16th St. Station and Muni/Light Rail Church/18th St stop.

This event benefits the Mission Neighborhood Centers, Inc., celebrating 50 years of Community Service "1959-2009" (www.mncsf.org). For more information visit www.SFCincodeMayo.com or call Coco, BDM Events,

[415.647.1533](tel:415.647.1533) for info.

May 7 - Doing Business with Israelis featuring local and internationally-acclaimed author Donna Rosenthal

Did you know that Israel, 18 times smaller than California with the population 7.2 million (about that of the greater SF Bay Area), is home to the world's SECOND Silicon Valley? Join us to learn more about Israel and to network with other businesses at Doing Business with Israelis. Author of "THE ISRAELIS: Ordinary People in an Extraordinary Land," Donna Rosenthal will be speaking about the nuances of business culture in Israel and how it has become such an IT powerhouse.

Join the Networking Mixer & Presentation on Thurs, May 7 from 6:00-7:30 pm at Berkeley City College located at 2050 Center Street, 4th Floor, Berkeley, CA. For more information, visit www.eastbaycitd.org or register by emailing info@eastbaycitd.org.

May 9 - NSHMBA 2009 LEAD Conference - Crossroads of Change: A More Marketable You

The 2009 LEAD Conference is the premier gathering of local Hispanic Professionals in the Northern California Bay Area. Our goal is to build partnerships and bridge educational and career advancement among the Hispanic Professional Community today. The 2009 L.E.A.D. Annual Conference, "Crossroads of Change: A More Marketable You," will be held Saturday, May 9, 2009 from 8a-3p at Genentech Inc. located at Street: 475 E. Grand Avenue, Building 42, San Francisco, and will host a variety of professional development workshops, career resources and educational sessions focused on building business relationships and creating opportunities for participants from all industries and career stages. For more information about LEAD, check out the official website - www.leadconference.com.

May 10 - Pete Escovedo @ Pier 39

In Concert! Latin Jazz Legend, Pete Escovedo and his 10 piece orchestra. Dinner and Show or Show only packages are available. JLC Theatre39 is excited and honored to open the doors with this dynamic performance. Pre/Post festivities included! A virtuoso percussionist, Herbie Hancock and Santana verteran, and Latin music patriarch (father of Shiela E, Juan and Peter Michael Escovedo), Escovedo will be joined onstage by some of his most eminent colleagues. For more information, visit http://www.bayarea-events.com/Pete_Escovedo.html

May 28 - "Microfinance, CA"



Renaissance Entrepreneurship Center is proud to partner with "Microfinance, CA" - the first state-wide conference highlighting microfinance as a smart investment for California. Presented by Opportunity Fund, Kiva, and the Silicon Valley Community Foundation. Principal Sponsorship by Chevron and Wells Fargo. Up to 2 Million Entrepreneurs in California can't access the small amounts of capital they need to get their businesses off the ground. What are we doing to meet this demand?

Join us for the first state-wide conference at The Frances C. Arrillaga Alumni Center at Stanford University, Palo Alto on microfinance to:

- Learn the nuts and bolts of domestic microfinance
- Visit Bay Area microfinance borrowers through small group tours
- Understand the impact and future of microfinance in California
- Contemplate your role in the field of microfinance through small group dinners with practitioners, leaders, and investors.

Visit www.microfinancecalifornia.org to learn more and register. Early Bird Registration available until April 15, 2009

FEATURED MEMBERS

Education

A.G.E., Inc.

1700 Alum Rock Avenue

P.O. Box 13

Mill Valley CA, 94842

P: 415-383-5333

F: 415-634-1344

Chinese American International School

150 Oak Street

San Francisco CA, 94102

P: 415-865-6000

F: 415-865-6006

W: www.cais.org

NEW MEMBERS

Chamber members have access to exclusive benefits that build relationships, increase visibility, and generate business leads. They're the first to learn about economic trends and developments that shape the City's business environment and their own companies' growth. And they influence decision makers in San Francisco and beyond, helping ensure that San Francisco means business-in every sense. Welcome additions to the San Francisco Hispanic Chamber of Commerce. Memberships can be purchased online using the following link:

<http://sfhcc.com/members/join.html>