

Time: 5:30 □ 7:30pm

Location: Hanson Bridgett, 425 Market Street 26th Floor, San Francisco 94105

Cost: Free and open to the public. Light refreshments will be served.

Space is limited. Please RSVP at: green@urbansolutionsssf.org

Apr 19 - BURN THE FLOOR

EXTENDED BY POPULAR DEMAND! BURN THE FLOOR! SET TO SIZZLE THROUGH SUNDAY, APRIL 19 AT SAN FRANCISCO'S POST STREET THEATRE

Burn the Floor, the sultry dance spectacular that has audiences dancing in the aisles night after night, has Cha-Cha'd its way to an extended run at San Francisco's Post Street Theatre. Originally scheduled to close March 15, Burn the Floor will now play through Sunday, April 19.

Created and choreographed by world champion Ballroom dancer Jason Gilkison, Burn the Floor takes audiences on a toe-tapping journey through the passion and history of Ballroom dance, from Harlem's hot nights at The Savoy, where the Lindy and Charleston were born, to the Latin Quarter where the Cha Cha and Rumba ruled. The elegance of the Viennese Waltz, the exuberance of the Jive, the intensity of the Paso Doble-audiences experience them all, not to mention the Tango, Samba, Mambo, Quickstep, Swing... it's Ballroom dance with a sexy 21st century edge.

Special Discount Including Warm-Up Session (for participating shows).

Witness the "behind the scenes events" as the cast is mentally and physically prepared for the day's performance while put through their paces and dance routines. This offer not only allows access to the dancer's warm-up; you also get \$10 off of each ticket you purchase! Tickets are on sale at the Post Street and Marines Memorial Theatre box offices, by calling [415-771-6900](tel:415-771-6900) and online at ticketmaster.com. Use the code word BURN when you call or just enter BURN in the special offers box at www.ticketmaster.com.

May 28 - "Microfinance, CA"



Renaissance Entrepreneurship Center is proud to partner with "Microfinance, CA" - the first state-wide conference highlighting microfinance as a smart investment for California. Presented by Opportunity Fund, Kiva, and the Silicon Valley Community Foundation. Principal Sponsorship by Chevron and Wells Fargo. Up to 2 Million Entrepreneurs in California can't access the small amounts of capital they need to get their businesses off the ground. What are we doing to meet this demand?

Join us for the first state-wide conference at The Frances C. Arrillaga Alumni Center at Stanford University, Palo Alto on microfinance to:

- Learn the nuts and bolts of domestic microfinance
- Visit Bay Area microfinance borrowers through small group tours
- Understand the impact and future of microfinance in California
- Contemplate your role in the field of microfinance through small group dinners with practitioners, leaders, and investors.

Visit www.microfinancecalifornia.org to learn more and register. Early Bird Registration available until April 15, 2009

ACCESS TO CAPITAL

Training for Business Owners Seeking to Grow and Expand with Investments



Saturday's - March 21st & 28th, April 4th & 11th
10:00 a.m. to 3:00 p.m.
25 Van Ness Avenue, Room 330 A, San Francisco 94102

ABC Training [ETP] - The ABC Training Program is a formal training for businesses ready to take the next step. Partially funded by the California Employment Training Panel (ETP) you may qualify for receive the training at No Cost with an opportunity "to pitch" business plan to investors, angel investors and venture capital companies in a formal and in depth format after completion of the program via an ABC Pitch Session.

ABC Pitch Series - Seeks growing businesses that are ready to receive private investment or equity financing. Provides informal but focused forums to pitch to potential investors and free "coaching" available through the ABC Committee.

ABC Training curriculum includes:

- Strategic planning for your venture
- The road map: writing an effective business plan
- Betting on the jockey: building the killer management team
- Protecting your intangible assets: intellectual property rights
- Marketing, pricing, and your competition
- Finance and valuation
- Putting your best foot forward: business presentations
- Attracting capital: financing strategies for the new venture

Strategic regional training conducted on a rotating basis throughout California. Funded by the California Employment Training Panel (ETP) for business owners who are seeking to get their businesses ready for an infusion of growth capital.

Seeking investors and/or need more information, please contact: Juan A. Gallegos by calling [619.246.7550](tel:619.246.7550) or by email at juan@gallegosassociates.com

For information about the ABC program please visit <http://www.cahcc.com/abc/index.html>



JOB POSTING

Opening for Performer / Educator

Kaiser Permanente's Educational Theatre Programs (ETP), kp.org/etp/ncal, provides health education to students in grades K-12 through award-winning live theatre programs.

QUALIFICATIONS: Desire to work full-time, term acting position with community services health education theatre programs. Ability to learn and perform a variety of roles; ability and willingness to participate in ensemble process. Positive team-player with strong communication skills. Background and training in theatre performances essential. Ability and desire to play characters between 12 and 18 years old for "Peer Education" component of the program. Demonstrated commitment to working with ages 5-18 years old. Willingness to be excellent role model for making healthy choices. Photo and resume are required. Must be able to work in a Labor/Management Partnership environment.

EDUCATION/LICENSE/CERTIFICATION: High school, acting training. Bachelor's degree in related field preferred. Valid California Driver's License required.

PREFERRED QUALIFICATIONS: Health education training and experience. Touring theatre experience. Bilingual Spanish, Cantonese, or Tagalog preferred.

Full-time position available. Salary DOE. This is a salaried, term position with special benefits. Kaiser Permanente is proud to be an equal opportunity/affirmative action employer.

HOW TO APPLY: Please apply online via Kaiser Permanente's job website.

1. Visit www.jobs.kp.org. Click "I am a potential candidate..."
2. Click the "search for jobs" link.
3. A "We're migrating" message will appear. Click "Continue."
4. Two browser windows will appear. Close the kp.taleo.net window (the window with the blue accent color). Start your search in the window with the purple accent color, with the picture of 3 people and the caption "I have the power to make a difference." Scroll to the bottom of the page, and in the "Job Number/Keyword" field, enter this job number: 0900021.
5. Click on the words "Performer 1." The job description will appear.
6. Click "Submit your resume." The website will then guide you through the process of creating an online profile and ask you to complete a questionnaire.
7. Kaiser Permanente Recruitment Services will then contact you with further instructions.

For assistance with the Kaiser Permanente jobs website, please call Northern California Recruitment Services at [510-987-4806](tel:510-987-4806). For more information about Educational Theatre Programs, visit kp.org/etp/ncal.

FEATURED MEMBERS

Credit Services

Bay Media Federal Credit Union

426 Jessie Street
San Francisco CA, 94103

P: [415-730-0189](tel:415-730-0189)

F: [415-986-7716](tel:415-986-7716)

Spectrum Federal Credit Union

P.O. Box 193919
San Francisco CA, 94119

P: [415-701-3500](tel:415-701-3500)

F: [415-701-3505](tel:415-701-3505)

www.spectrumfcu.org

NEW MEMBERS

Chamber members have access to exclusive benefits that build relationships, increase visibility, and generate business leads. They're the first to learn about economic trends and developments that shape the City's business environment and their own companies' growth. And they influence decision makers in San Francisco and beyond, helping ensure that San Francisco means business-in every sense. Welcome additions to the San Francisco Hispanic Chamber of Commerce. Memberships can be purchased online using the following link: <https://sfhccregistration.chamberbusinesssuite.com/>

Claudia Thorn

2149 Arroyo Ct
Pleasanton, CA 94588
Individual Member

P: [925-640-6051](tel:925-640-6051)

Hotel Kabuki

1625 Post Street

Lili Ruiz

P: [415-922-3200](tel:415-922-3200)

San Francisco, CA 94115
Small Business Member

<http://www.jdvhotels.com/kabuki>

Chaska Rojas-Bottger
P.O. Box 5195
Richmond, CA 94805
Individual Member

P: 

SBA Programs

Small Business Administration Workshops

The Small Business Administration offers a variety of classes for business owners in their Entrepreneur Center, located at 455 Market St., 6th Floor in downtown San Francisco.

SCORE classes are available at www.acteva.com/go/sfscore

4/1 - 9:00 AM - 11:00 AM / Free and Low Cost Resources for Your Business

Representatives from SBA, SCORE, the SF SBDC, the Renaissance Entrepreneurship Center, and the San Francisco Public Library Small Business Center will discuss the resources available

4/1 - 11:30 AM - 12:30 AM / Starting a Business in San Francisco

Hear directly from San Francisco officials. How do you obtain permits? How do you register your business name? Learn what the City can do for you in this one-stop seminar.

4/1 - 1:00 PM - 3:00 PM / Financing Your Business

Discover the right way to seek financing for your business. We will discuss loan proposal requirements, financing options and SBA programs.

4/1 - 3:30 PM - 5:30 PM / Business Law Basics

An experienced business lawyer will discuss Choice of Legal Entity (corporations, LLC, partnership, etc.); Intellectual Property; Employee issues; and Real Estate issues. This class does not constitute legal advice.

4/1 - 6:00 PM - 8:30 PM / How to Deal with Difficult People

What is the cost to your business when you are submerged in conflict, dealing with difficult people? This workshop will examine the reasons why conflict exists and tools you can use to align yourself for so you can reduce conflict and create opportunity. Group and individual activities will be incorporated as exercises throughout the workshop.

4/2 - 9:00 AM - 12:00 PM / Doing Business with General Services Administration

Who GSA is and how they are organized; how to do business with the GSA, review of contracting regulations, requirements and specifications, Federal Acquisition Service (FAS), process to obtain a GSA schedule (in detail), and applicable websites. Presented by the Federal Technology Center and the SF SBDC. Register for free at www.theftc.org

4/2 - 1:00 PM - 4:00 PM / Basic Bookkeeping, Part One

Learn basic accounting and bookkeeping terms and processes. Topics include cash vs. accrual accounting, proper accounting data flow processes, the importance of budgeting, the purpose of different financial reports, the differences in computer accounting systems, cash management, and more. \$30 registration fee. Presented by the SF SBDC.

4/6 - 8:30 AM - 5:00 PM / Food Safety Certification - Golden Gate Restaurant Association (in Spanish)

State law requires that specified food facilities employ at least one person who has successfully passed a California State approved and accredited food safety certification exam. As of January 1, 2000, certification is mandatory and re-certification is required every three years. Registration and information is available at www.ggra.org The April 6 class will be conducted in Spanish.

4/6 - 6:00 PM - 8:30 PM / Restaurant Series: Checklist for Starting a Restaurant

We'll discuss the specifics of opening and running a successful restaurant. Topics will include business plans, food and beverage vendors, market research, location, pricing strategies and operating plans. \$30 registration fee. Presented by the SF SBDC.

4/7 - 1:00 PM - 3:00 PM / Marketing Research - Discover Your Niche

As a startup business owner, you can market your business more effectively the more you know about the customer you are targeting. Topics include finding the customer's key characteristics, understanding why they would buy, and determining your competitive advantage.

4/7 - 6:00 PM - 8:30 PM / Business Survival Tools in Tough Times

An experienced volunteer from the Legal Services for Entrepreneur project will discuss resources, tools, and options available for businesses facing problems arising from the current economic slow down. For more information, please contact Gary Marshall at [\(415\) 744 6771](tel:(415)7446771).