

This Week's Friday Report

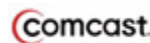


San Francisco Hispanic Chamber of Commerce

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<http://www.sfhcc.com/>



Abriendo Caminos®



FRIDAY REPORT: January 18, 2008

Sponsors

Upcoming Events



Jan 31- Feb 3 - SFHCC Supports Management Development for Entrepreneurs UCLA Anderson School of Management by San Francisco Institute at Mission Language and Vocational School, Inc.

Feb 7 - Business Mixer with American Jewish Committee

Check the "Mark Your Calendars" Section for more information about these events.

Weather

San Francisco Weekend Weather

Saturday 19	Sunday 20
 Sunny High 57°F Low 45°F	 Partly Cloudy High 52°F Low 42°F
Precip: 10%	Precip: 20%

NEWS

The San Francisco Hispanic Chamber of Commerce Introduces 2008 Leadership

The SFHCC announces new leadership scheduled to meet January 26-27 to create a strategic plan for the organization, elect an executive committee, and assign committees. New additions have been made to the Board of Directors, Advisory Board, and a new position of Special Counsel to the President has been added. The SFHCC Executive Board has been renamed as Executive Committee. The Position of Board President has been reassigned as Board Chair. The position of Executive Director has been reassigned as President and Chief Executive Officer.

Board of Directors, Executive Committee

- Chair - Rick Gomez, fiona Systems Integration Reynaldo
- Treasurer ? Reynaldo Arellano, CPA, Arellano & Company

Board of Directors, Directors

- Flor Emert, Campos-Emert Enterprises, Inc.
- Claudia Castillo, Leland, Parachini, Steinberg, Matzger & Melinick
- Dr. Judith Castro
- Teresa Lopez, Cisco Systems
- Alfonso Maciel, A. Maciel Printing
- Lidia Martinez, Southwest Airlines
- Carolina Pleytez
- Bonnie Wells, Blue Shield of California
- Deborah Van Horn

Immediate Past Board President

- Fernando Rivera, Latino Agency

Advisory Board

- Victoria De Alba, Public Relations Society of America - San Francisco
- Miguel Galarza, Yuerba Buena Engineering
- Ralph Ibarra, Small Business Administration
- Steve Machado, Pacific Gas & Electric
- Maggie Mui, Wells Fargo Bank
- Joe Partida, Partida & Associates
- Roy Perez, California Hispanic Chamber of Commerce
- Isabel Valdes, Isabel Valdes Consulting

Legal Counsel

- Gary Hernandez, Sonnenschein Nath & Rosenthal LLP

Special Counsel to the President

- Eduardo Roy, DLA Piper

The 2008 leadership will be introduced at the Chamber's first Business Mixer for 2008 on Thursday, February 7th from 6:00pm-8:30pm at Senses Restaurant located at 1152 Valencia Street between 22nd and 23rd Streets, San Francisco.

Registration available at https://secure05.secure-transact.net/~sfhcco/shop/product_info.php?products_id=91

Gearing Up For Second Term, Mayor Gavin Newsom Introduces New Team -- Police Chief Heather Fong Announces Command Staff Changes

Gearing up for his second term, today Mayor Gavin Newsom announced that he has picked a slew of new department heads and staffers to serve in his administration.

"Today I am proud to introduce a new team of 27 people that is a blend of fresh talent, extensive policy expertise, and proven experience in government," said Newsom. "I am confident that these dedicated professionals will bring a new infusion of ideas and energy to San Francisco during my second term."

Newsom stressed that today's news builds on eight appointments he has made recently, including:

- Fred Blackwell, Director, San Francisco Redevelopment Agency
- John Rahaim, Director, Planning Department
- Michael Cohen, Director, Mayor's Office of Economic and Workforce Development
- Joyce Hicks, Director, Office of Citizen Complaints
- Chris Iglesias, Director, Human Rights Commission
- Micki Callahan, Director of Human Resources
- Anita Sanchez, Executive Director, Civil Service Commission
- Cristine Soto-DeBerry, Mayor's Liaison to the Board of Supervisors

Today Newsom announced that he has selected 10 new department heads to serve in his second term:

- Ed Harrington, General Manager, San Francisco Public Utilities Commission
- Kevin Ryan, Criminal Justice Director
- Ed Reiskin, Director, Department of Public Works
- Ben Rosenfield, Controller
- Mirian Saez, Interim Director, San Francisco Housing Authority
- Nancy Alfaro, Director, 311
- Luis Cancel, Arts Commission Director
- Adrienne Pon, Director, Mayor's Office of Community Development
- Mike Farrah, Director, Mayor's Office of Neighborhood Services
- Jordanna Thigpen, Acting Director, Taxi Commission

Today Newsom announced nine senior staff appointments:

- Catherine Dodd, Deputy Chief of Staff for Health and Human Services
- Nancy Kirschner Rodriguez, Director of Government Affairs
- Astrid Haryati, Greening Director
- Dariush Kayhan, City's Homelessness Policy Director
- Dwayne Jones, Director of Community Engagement and Communities of Opportunity
- Maya Dillard-Smith, Violence Prevention Director
- Erin Hicks, State and Federal Affairs
- Wade Crowfoot, Director of Climate Protection Initiatives
- Jason Chan, Mayor's Liaison to Commissions

Newsom emphasized that five newly-created roles highlight his priorities. Ryan's appointment elevates the Director of the Mayor's Office of Criminal Justice to the Deputy Chief of Staff level and wields wider influence. Kayhan will direct the City's homelessness policy by coordinating with multiple city departments and the Homeless Ten-Year Plan Council; similarly, Crowfoot will spearhead the Mayor's climate-protection initiatives interdepartmentally. And Jones' role has been elevated to the senior staff level, as has Dillard-Smith's new role.

In related news, today Police Chief Heather Fong announced six new promotions in the San Francisco Police Department's command staff:

- Jim Lynch, Assistant Chief
- Stephen Tacchini, Deputy Chief

- Kathryn Brown, Commander
- Kevin Cashman, Commander
- Leroy Lindo, Commander
- Sandra Tong, Commander

Today Fong also announced the promotion of four new Captains and 15 new Lieutenants. She has also rotated seven new captains to different assignments.

IRS & Telemundo Host Tax Information Program for Spanish-Speaking Taxpayers

The Internal Revenue Service is joining national TV network Telemundo in a special one-hour tax program for Spanish-speaking taxpayers on Sunday, Jan. 27. The program, "Los Impuestos y Usted" ("Taxes and You"), will air at:

3:30 p.m. Eastern and Pacific Time.

2:30 p.m. Central Time.

1:30 p.m. Mountain Time.

Consult your local listings for exact times. "Los Impuestos y Usted" will focus on a variety of tax issues. Topics include who must file a return and who can claim deductions and benefits, such as the Earned Income Tax Credit (EITC) for low-income taxpayers. In addition, the program will explain Free File, a service that allows many taxpayers to file their taxes online at no cost. The show will also discuss other kinds of free assistance available from the IRS.

Mónica Noguera, host for many of Telemundo's special programs, will present the IRS program, which features in-studio interviews with IRS tax experts.

Information about the IRS is available in [Spanish at El IRS](#) en Español, which is part of the IRS Web site. Or, call toll-free at 1-800-829-1040, extension 8.

Ya es Hora ¡Ve y Vota! Campaign

As a part of the national Univision campaign, Ya es hora **VE Y VOTA!**

KDTV Univision 14 & KFSF Telefutera 66, with its associated radio stations (Recuerdo 100.3, La Kalle 100.7, Estereo Sol 98.9 and KLOK 1170 am), have partnered with the Easy Voter Guide Project to bring 15,000 copies of the popular, 16-page, **FREE** Easy Voter Guide booklet to Bay Area voters translated into Spanish.

You may pick up copies at Mi Pueblo Foods, Supermarket Chávez and/or Farmacia Remedios or download a copy in Spanish by going to the Easy Voter Guide Project website, www.easyvoter.org

Panasonic and Comcast Debut AnyPlay(TM) Portable DVR -- Industry-First Product Allows Consumers to Take Their Recorded Programming With Them Anywhere

Las Vegas, NV --(HISPANIC PR WIRE ? PR NEWSWIRE)-- January 8, 2008

Panasonic (NYSE: MC), the market leader in high-end portable DVD players and plasma TVs and Comcast Corporation (Nasdaq: CMCSA, CMCSK), the nation's leading provider of entertainment, information and communications, today unveiled the industry's first Portable DVR/DVD player powered by tru2way(TM)

technology at the 2008 Consumer Electronics Show. The Comcast/Panasonic co-branded AnyPlay(TM) Portable DVR (P-DVR) will let Comcast customers record programming at home and take it with them wherever they go. The P-DVR will be available beginning in early 2009. Developed by Panasonic AVC Networks Company, the video, audio and computer development and manufacturing arm of Matsushita Electric Industrial Co., Ltd., for Comcast, the AnyPlay P-DVR Model TZ-LC100 incorporates digital video recording functionality into a Panasonic portable DVD player platform.

The AnyPlay P-DVR features 60GB of digital video recording capacity, an 8.5" folding LCD display screen, and integrated stereo speakers. Dual audio headphone jacks are included to support personal viewing. When placed onto a companion docking station that functions as a standard DVR set-top box, the AnyPlay P-DVR lets viewers watch and record their favorite television programs from their television sets. However, unlike a traditional set-top box, it can be taken out of its docking station, so recorded programs can be watched anywhere in or out of the home on the AnyPlay P-DVR. It also can playback DVDs and audio CDs.

"This is an historic step for both Comcast and Panasonic in delivering to consumers a product that gives them a far more expansive benefit as a Comcast customer," said Toshihiro Sakamoto, President of Panasonic AVC Networks Co. "When Panasonic began developing the Portable DVR platform, we focused on creating a product that would give consumers flexibility in enjoying their recorded content wherever and whenever they wanted to." "Consumers have told us they want easy and convenient access to all the great content Comcast provides, and the AnyPlay P-DVR does that," said Brian L. Roberts, Chairman and Chief Executive Officer of Comcast Corporation.

"Panasonic has been a terrific partner in working with us to develop products powered by tru2way technology that continue to support our vision for changing the way people watch television. Tru2way technology will help us bring consumers the innovative products that world-class consumer electronics companies like Panasonic are developing, which will lead to a whole new category of consumer devices."

Added Sakamoto, "The Panasonic P-DVR is an example of Panasonic's drive to expand its consumer electronics offerings and support the Comcast AnyPlay initiative in the digital cable area; first with our Tru2way enabled HD-DVR set top box (Panasonic TZ-PCH-2180), next with the tru2way powered Plasma TV, and now with the portable DVR with tru2way technology." AnyPlay P-DVR can be powered through the docking station, which also acts as a battery charger, or through its own internal battery when undocked. It also comes with a 12V DC adapter for automotive use.

For a webcast of Comcast Chairman and CEO Brian L. Roberts' CES keynote address and for additional press information on Comcast announcements at CES, please visit <http://www.comcast.com/ces>.

Fiscal Year 2007 Enforcement and Services Results

The IRS continues to make strong progress in a number of key enforcement areas. The IRS is showing consistent improvements in areas critical to maintaining a fair, efficient tax system while bringing billions of additional dollars into the Treasury. At the same time, the agency continues to improve service to taxpayers. The IRS enforcement efforts increased again in fiscal year 2007. For instance, during 2007 the IRS audited 84 percent more returns of individuals with incomes of \$1 million or more than during 2006. Overall, enforcement revenue reached \$59.2 billion, up from \$48.7 billion in 2006 and nearly \$34.1 billion in 2002.

Highlights of the enforcement and services numbers for fiscal year 2007, which ended on September 30, include:

Individuals -- Audit rates increased in 2007, both for overall individual rates and for higher-income taxpayers.

- Audits of individuals with incomes of \$1 million or more increased from 17,015 during fiscal year 2006 to 31,382 during fiscal year 2007, an increase of 84 percent. One out of 11 individuals with incomes of \$1 million or more faced an audit in 2007.
- Overall, the total individual returns audited increased by 7 percent to 1,384,563 in 2007 from 1,293,681 in 2006. That's the highest number since 1998.

- Audits of individuals with incomes over \$200,000 reached 113,105 returns, up 29.2 percent from the prior year total of 87,885.
- The IRS increased audits of individual returns with income of \$100,000 or more, auditing 293,188 of these returns in 2007, up 13.7 percent from last year's total of 257,851.
- The IRS filed 3.8 million levies and almost 700,000 liens during 2007, an increase from the previous year and a substantial increase from five years earlier.

Businesses -- In the business arena, the IRS continued efforts to review more returns of flow-through entities ? partnerships and S Corporations. Our business numbers reflect that we have placed more emphasis in the growing area of these flow-through returns. While large corporate audits are down slightly, we have increased our focus on mid-market corporations ? those with assets between \$10 million and \$50 million dollars. The IRS enforcement budget in 2007 was similar to the budget in 2006, and in times of flat budgets, the agency cannot increase activity across the board but must address the areas where there is growth and potential risk.

- Audits of S Corporations increased to 17,681 during 2007, up 26 percent from the prior year's total of 13,984.
- Audits of partnerships increased to 12,195 during 2007, up almost 25 percent from the prior year's total of 9,777.
- Audits of mid-market corporations increased to 4,473, up 6 percent from last year's total of 4,218.
- Audits of businesses in general rose to 59,516, an increase of almost 14 percent from the prior year's total of 52,223.
- Although the audits of large corporations dipped slightly in 2007 to 9,644 audits, the number of audits is up 14 percent from the fiscal year 2002 level.

Taxpayer Services -- More taxpayers chose to file electronically in 2007 than during the prior year, with 57 percent of individual tax filers choosing to e-file in 2007, up from 54 percent in 2006. More people visited the IRS internet site, IRS.gov. The IRS site was accessed more than 217 million times in 2007, up more than 10.5 percent from the same period in 2006.

- The IRS helped more taxpayers find out about their refunds through the agency's internet-based system 'Where's my Refund?' The system was accessed 32.1 million times during 2007, up 30 percent from last year's usage of 24.7 million.
- As in the prior year, the IRS accuracy was 91 percent on tax law questions answered through its toll-free telephone service.
- The agency held a 94 percent customer satisfaction rating for its toll-free telephone service.

More detailed information is available in the FY 2007 IRS Enforcement and Services Tables and the FY 2007 Enforcement Revenue and Individual Audits Chart.

Mortgage Debt Forgiveness May Be Taxable in California

SACRAMENTO

California does not automatically conform to the "Mortgage Forgiveness Debt Relief Act of 2007" signed by the President on December 20, 2007. In order for the provisions of this act to apply to California, the legislature must enact conforming legislation.

The "Mortgage Forgiveness Debt Relief Act of 2007," was enacted to provide relief to families hit by the subprime mortgage market. Under California tax law, however, debt forgiven following mortgage foreclosure or renegotiation is considered income for tax purposes and may result in a tax liability for taxpayers.

There is pending California legislation, Senate Bill 1055, which will provide modified conformity to provisions of this federal legislation. Introduced by Senators Michael Machado and Lou Correa, the bill would provide that

mortgage debt forgiveness is not included in California taxable income.

We will provide further information in the event this legislation is enacted. Taxpayers can check FTB's Website at www.ftb.ca.gov under "law and legislation" for updates. Taxpayers who have questions about their accounts can call FTB toll free at (800) 852-5711 Monday through Friday from 7 a.m. to 6 p.m.

On June Ballot, Mayor Newsom Calls for Campaign-Finance Reform, Solar Power Rebates

SAN FRANCISCO, CA

Today Mayor Newsom submitted ballot measures for the June, 2008 election that would limit campaign contributions and create a rebate program for residential and commercial installations of solar power. Newsom said that two ballot campaign-finance reform measures would bar politicians from accepting campaign contributions from contractors doing business with the city. "We need to make sure that people who work here in City Hall work for all San Franciscans," said Newsom. "That's why I strongly support new campaign finance laws that will prevent those who seek an action from this government from giving a single dollar to politicians and political campaigns while they seek that action." Newsom also introduced a ballot measure for consideration that would institute a rebate program for alternative energy. "This June, voters may help decide whether San Francisco will continue to be the pace car on environmental issues," said Newsom. "This rebate program will make it easier to build solar power on buildings."

Newsom's three ballot initiatives:

Campaign-Finance Reform -- One ordinance would prohibit accepting campaign contributions from contractors doing business with the city. Another would ban making, soliciting, or accepting campaign contributions from persons with conditional use or CEQA appeals worth \$10 million or more before the Board of Supervisors.

Solar Rebate Program -- This ballot measure would reallocate a small portion of the City's unused Seismic Safety Loan Program General Obligation bonding capacity to an affordable rebate program for residential and commercial installations of solar and wind power.

Mayor Newsom Unveils Comprehensive Environmental Plan For San Francisco -- Introduces Legislation That Bans Inefficient Fluorescent Light Bulbs

San Francisco, CA

Today, Mayor Gavin Newsom released SForward, the roadmap to achieve San Francisco's ambitious environmental goals of a 20% decrease in CO2 emissions below 1990 levels by 2010 and carbon neutrality for city government by 2020, a goal recently announced by Mayor Newsom in his inaugural address. SForward incorporates the environmental goals, programs and strategies of all key City departments, including the Public Utilities Commission, Municipal Transportation Authority, Department of Public Works and Recreation and Parks Department. "San Francisco's environmental future is already unfolding," said Mayor Newsom. "When fully realized the San Francisco of the future will be a place where words like 'green' and 'sustainable' are meaningless, because it will simply be understood that any action includes best practices for the environment."

SForward identifies six policy areas that will be developed: renewable and efficient energy, clean transportation, green buildings, urban forest, zero waste, and environmental justice. The plan also highlights programs that are working right now such as San Francisco's successful recycling efforts and recent biodiesel conversion efforts of food waste as well as new ideas such as solar incentives and a local carbon offset program. The plan also looks toward changing municipal policies, such as the General Plan, as well as individual departmental strategic plans and asks how the City can incorporate climate action in all initiatives. To coincide with the launch of SForward,

today Mayor Newsom submitted legislation that will prohibit the use of the outdated, environmentally costly T-12 lightbulb, and to transition to the T-8 bulb. The T-8 lighting tubes are up to 40% more energy efficient, and have improved color, less heat, and less noise. The value of replacing the T-12 tubes is calculated that if all the remaining older fluorescent lights in the city were replaced with this new T-8 lighting technology, it would save enough energy to power 7,200 local residences, reduce 16,500 tons of CO₂, and is the equivalent of taking over 3,000 automobiles off the streets.

To assist with these new requirements funding is available to help with the conversion to the more energy efficient light bulbs. The SF Energy Watch Program has nearly \$4 million to offer to local businesses to help with energy efficiency conversions. It provides incentive programs, training, education, and technical assistance for small businesses and residential customers. The SForward plan is based on the work of the Environment Commission and Department of Environment.

MARK YOUR CALENDARS

Jan 31- Feb 3 - SFHCC Supports Management Development for Entrepreneurs UCLA Anderson School of Management by San Francisco Institute at Mission Language and Vocational School, Inc.

To succeed in today's turbulent economy, entrepreneurs must be able to seize opportunities and meet critical challenges. Even the savviest entrepreneur needs to redefine business goals and create innovative strategies to excel at new levels. MDE is an executive training program for entrepreneurs offered by the Harold and Pauline Price Center for Entrepreneurial Studies at UCLA Anderson School of Management. Since 1990 MDE has met the rising need in small, growing businesses for education and training.

MDE enables entrepreneurs and executives to develop essential management skills, strengthen their ability to build effective and profitable organizations, and access the greater UCLA Anderson alumni network. A partnership with AT&T, the Greenlining Institute, and Mission Language and Vocational School, Inc. (MLVS) brings MDE to local entrepreneurs and non-profit organizations. This MDE Program is for entrepreneurs who have been in business for a minimum of 3 years with approximately \$500,000 in revenue. Your participation would be fully sponsored-a value of \$3,500. We want you to apply!

Apply online and if accepted...

- Complete 3 short online surveys about you and your company. Confirm enrollment with \$250 deposit. Deposit refunded with successful completion of the program.
- Complete 20-30 hours of homework distributed by mail the week of December 17th. All work must be completed prior to the course on January 31, 2008.
- Attend all lectures and events at MLVS from January 31st at 3:30 pm until February 3rd at 4:00 pm.
- Work with MBA consultant to write a personalized strategic initiative designed to add significant value to your enterprise in the 2 months after course completion.
- Books, materials, and meals
- 20+ hours of lecture with top UCLA Anderson faculty
- MBA consultation
- Executable business improvement project
- Graduation ceremony and banquet
- Invitation to join the UCLA Anderson Alumni

For an application, more information or help deciding if you are a candidate for this program, please contact: Rosario Anaya at (415) 647-3651

Applications Due by December 17, 2007

Feb 7 - Business Mixer with American Jewish Committee

Join us at our FIRST business mixer of 2008 from 6:00pm-8:30pm at Senses Restaurant located at 1152 Valencia Street between 22nd and 23rd Streets, San Francisco !!

Come network with other Latino professionals and members of the American Jewish Committee while enjoying delicious appetizers and no host bar at Senes Restaurant.

Fees

Pre-Registration (ends Feb. 4)

SFHCC and AJC Members - FREE

Non Members - \$10

Door Rate

SFHCC and AJC Members - \$5

Non Members - \$15

[Register online](#)



About Senses Head chef Liang has been cooking at some of San Francisco 's finest restaurants for years. The voice of Frank Sinatra croons in the background. Polished, dark wood tables perfectly match the butternut-yellow walls. The atmosphere is absolutely elegant. Among the Mission taquerias and dime stores this restaurant is slightly out of place. However, as Mission residents will attest, the restaurant is a welcome alternative, being one of the few upscale restaurants in the area. The inventive French-Asian cuisine results in some spicy and tasty dishes

EVENTS BY OTHER ORGANIZATIONS

Jan 26 - Awareness for Autism Concert

Fundraiser for a school in the bay area dealing with autism now diagnosed in 1 in 150 children. This disorder is reaching epidemic proportions and is on the rise.

Presented by Dr Rock and Latin Rock, Inc.

Saturday January, 26, 2008

Fox Theater

2215 Broadway

Redwood City, Ca

The return of Malo featuring Jorge Santana and Arcelio Garcia (www.malomusic.com)

From the East Bay, La Ventana (www.laventanaband.com)

From San Antonio, Sister Morales (www.sistersmorales.com)

Price: \$25 adv / \$27 Door

Times: Doors 7pm / Show 8pm

For credit card orders (or for more info) please call:
(415) 285-7719, (510) 755-1883 & (650) 369-4119
or go to www.foxdream.com to order online.

JOB ANNOUNCEMENT

National Account Executive for Univision Radio

Job Title: National Account Executive
Department: Sales
FLSA Status: Exempt
Supervisor: National Sales Manager
Location: San Francisco

Description:

Univision Radio San Francisco is seeking an experienced sales professional to increase and create new opportunities for Hispanic marketing in the Bay Area. The job requires identifying and setting appointments with decision makers (Regional, Area, Territorial & Zone Managers) for all business categories throughout the greater Bay Area.

Candidates must have a minimum of two years radio, TV or cable advertising sales experience, be proficient with Microsoft office and highly organized with excellent presentation skills.

Resumes may be forwarded to:

Human Resources, 750 Battery Street, Suite 200 , San Francisco , CA 94111
Fax (415) 733-5766
Email: sfrjobs@univisionradio.com

NO PHONE CALLS PLEASE

Univision Radio is an equal opportunity employer, dedicated to ensuring a diverse workforce by providing broad outreach to all qualified applicants regarding job vacancies at the station. Organizations that regularly distribute information about employment opportunities to job seekers or provide employment referrals that wish to receive notices of our job vacancies may do so by faxing Human Resources (415) 733-5766.

The City Seeks New Director for the New San Francisco Small Business Assistance Center

San Francisco voters passed Proposition I in November 2007. Proposition I authorized the creation of the new Small Business Assistance Center, which will provide guidance and expertise to prospective and existing small business owners in the City and County of San Francisco. The City is currently looking to hire a Director for the new Office.

Job Duties

The Director is responsible for general administration of the Office of Small Business within the Mayor's Office of Economic and Workforce Development, including planning and program development, budgeting, staff development, communication with other City departments and with the small business community. The Office of Small Business will establish and operate a Small Business Assistance Center to support the full diversity of San Francisco's small businesses and provide resources and support on the following topics:

- Business structure and formation
- Licensing requirements and obtaining necessary licenses
- How to access financial resources

- Finding appropriate real estate
- Obtaining City permits
- Complying with government laws and regulations
- Adopting "green" and sustainable business practices

Full information regarding the position and the application process is available at <http://www.jobaps.com/sf/sup/BulPreview.asp?R1=TPV&R2=0932&R3=054407>

Patelco Internal Auditor

The Internal Auditor is responsible for performing internal audit reviews of branch operations and other departments, develops and monitors internal controls, ensures adherence to credit union policies and procedures, and effectively communicates evaluations and recommendations orally and in writing at management level.

A degree in accounting, finance, or business is preferred. Prior experience in credit union internal auditing is highly desirable, IIA Certification is a plus. The applicant should be familiar with accounting principles, data processing systems, credit union operations, consumer and real estate lending, banking and IRS regulations, and financial processing systems (i.e. Federal Reserve Bank System, wire transfers, ACH, check processing, credit card processing, ATM transaction processing, etc.). To apply, please submit resume to jobs@patelco.org for review. Patelco is an ADA/EEO Employer

Patelco Training Specialist

The Training Specialist will assist in the development and maintenance of new and existing training programs for staff of all levels. Conduct training in areas of product knowledge, processing, technical and operating policies and procedures, internal systems and member service for new and existing employees.

The successful candidate will have a Bachelor's degree preferably in Instructional Design or equivalent working experience. One to two years related business experience is required. Previous experience in the application of adult learning principles & methods. Excellent oral/written communication and strong interpersonal skills. Demonstrated proficiency in computer skills especially in Microsoft Powerpoint, Word, Excel. Dreamweaver experience preferred but not required. Excellent presentation skills with strong abilities to facilitate successful presentations to individuals and/or large groups at all levels of an organization. To apply, please submit resume to jobs@patelco.org for review. Patelco is an ADA/EEO Employer

Patelco Treasury Investments Manager

The Treasury Investments Manager will report to the SVP/CFO regarding investment transactions, to insure compliance with Investment Policy guidelines. In addition this position will oversee the Investment portfolio of the Credit Union and monitor the daily liquidity position of the organization, and conduct daily settlements with the Federal Reserve Bank.

The successful candidate will have Bachelor's degree in Accounting, Business Management, or Finance, plus through knowledge of the financial markets, generally accepted accounting principles and computer skills, minimum of 5 years of supervisory and management skills, and have well-developed verbal and written communications skills to assist in communications with senior management and other financial institutions. To apply, please submit resume to jobs@patelco.org for review. Patelco is an ADA/EEO Employer

FEATURED MEMBERS

Mortgage Lenders

First Virtual Mortgage Company

6480 Havenside Drive
Sacramento CA, 95831
P: (916) 395-8999
F: (916) 914-2422
www.castillolends.com

NEW MEMBERS

Chamber members have access to exclusive benefits that build relationships, increase visibility, and generate business leads. They're the first to learn about economic trends and developments that shape the City's business environment and their own companies' growth. And they influence decision makers in San Francisco and beyond, helping ensure that San Francisco means business-in every sense. Welcome additions to the San Francisco Hispanic Chamber of Commerce. Memberships can be purchased online using the following link:
<https://sfhccregistration.chamberbusinesssuite.com/>

ConocoPhillips

600 N. Dairy Ashford Rd.
Houston, TX 77079
Corporate Membership

P: (281) 293-1000
F: (281) 293-2819
www.conocophillips.com

Luis Martinez

920 Donahue St.
Sausalito, CA 77079
Associate Membership

P: (915) 332-6305

Yulissa Zulaica

1 Bush Street, Suite 1150
San Francisco, CA 94104
Student Membership

Western State Petroleum Association

4933 Norma Way, Suite 1150
1415 L Street, Suite 600
Non-Profit Membership

P: (916) 444-9981
wspa.org

Esteban Ortiz

4933 Norma Way, Suite 1150
Keyes, CA 95328

P: (614) 620-0698